

# VAIBHAV SHARMA

General Manager / Restaurant Operations Head

■ Saharanpur, Uttar Pradesh | ■ +91 75340 80114 | +91 63884 68702

## PROFESSIONAL SUMMARY

Hospitality professional with 18+ years of experience in restaurant and lounge operations. Strong expertise in P&L; management, food & beverage cost control, staff training, guest satisfaction and profitability improvement.

## CORE COMPETENCIES

- 1 Restaurant & Lounge Operations
- 2 P&L; Food & Beverage Cost Control
- 3 Staff Hiring, Training & Scheduling
- 4 Inventory & Vendor Management
- 5 Guest Satisfaction & Complaint Handling
- 6 Menu Planning & Pricing
- 7 Operational SOP Implementation

## PROFESSIONAL EXPERIENCE

### Baawaraa Bar & Lounge – Saharanpur (2024–2025)

Restaurant General Manager

Handled complete operations, P&L; cost control, staffing, service quality and guest satisfaction.

### Unplugged Courtyard – Lucknow (2023–2024)

Restaurant General Manager

Managed daily operations, inventory control, staff discipline and customer feedback.

### Zync Bar & Lounge – Lucknow (2016–2023)

Assistant General Manager

Responsible for profitability, food cost control, menu planning, SOP implementation and reporting.

## EDUCATION

- B.A – Subharti University (2018)
- Diploma in Hotel Management (2015)
- Intermediate – UP Board (2006)
- High School – UP Board (2004)

## LANGUAGES

English, Hindi